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## **AFFILIATE Membership Application Packet**

#### **Dear Prospective Member:**

Thank you for your interest in becoming a member of the Fayette County Board of REALTORS® (FCBR). This packet contains all the forms you'll need to apply for **AFFILIATE** membership, which is open to businesses who have an interest in the real estate industry. Affiliate members shall be **individuals** who are not primarily involved in the sale or leasing of property, but who have interests in the real estate profession. A firm or company may have multiple Affiliate members.

Please read your application carefully. As an applicant for Affiliate Membership in the Fayette County Board of REALTORS®, Inc., you agree as a condition of membership that you are engaged in a specialty of the real estate profession other than selling real property, are not associated with a firm engaged in selling real property; and agree, if elected to membership, to abide by the Constitution, Bylaws, and Rules and Regulations of the Local Board, State Association, and the National Association, and Ethics of the National Association of REALTORS®.

Upon joining FCBR, you also become a member of the Georgia Association of REALTORS® (GAR) and a portion of your dues will be forwarded to them (see chart on page 3). The enclosed materials outline the services, benefits and responsibilities of your Board membership.

Once your application is received and processed, you will be emailed your welcome letter, payment receipt and a NRDS number to access both the FCBR and GAR websites.

If you need additional information or have any questions, please do not hesitate to call.

Thank you,

Jonnie Phillips

**Chief Executive Officer** 

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**Fayette County Board of REALTORS** 



**REALTOR®** is a registered collective membership mark which may only be used by real estate professionals who are members of the NATIONAL ASSOCIATION OF REALTORS® and subscribe to its strict codes.

### **AFFILIATE MEMBERSHIP APPLICATION**

	<b>AFFILIATE MEMBER</b> - Individuals of profession, have interest regarding are in sympathy with the objective							
	profession other than brokerage o engaged in brokerage of real prop	STITUTE AFFILIATE - Individuals engaged exclusively in a specialty of the real estate REALTORS rofession other than brokerage of Real Property who are not associated with a firm negaged in brokerage of real property and who wish to obtain membership in an Institute, Society or buncil of the NATIONAL ASSOCIATION OF REALTORS.						
TO:	Board of Directors of the Fayette County Board of REALTORS®							
-	y apply for membership in the Fayet in the sum of \$, which	· ·		= -				
of Ethics officers, (or their	vent of acceptance, I agree to abide s of the National Association of REA , directors, or members for any act i r) acts in accepting or failing to acce icant or as a member.	LTORS®. I irrevoo	ably waive all claims agains the business of the Board	st the Board or any of its , and particularly as to its				
Last Na	me:	First Name:						
Compa	ny Name:							
Compa	ny Address:							
City, Sta	ate, ZIP							
Compa	ny Phone:	Fax:	Cell :					
Email: _		Webs	ite:					
Do you	State, ZIP							
If yes, p	lease note the following:							
	☐ License is held by the Georgia	Real Estate Comm	nission.					
	☐ License is held by Broker. Bro	ker Name:						
	Are you presently a member of	f another Board o	f REALTORS? Yes 🔲 No					
If so, ple	ease name the Board and the type o	of membership yo	u hold,					
How lor	ng have you been active in your pro	fession as an:						
	☐ Appraiser ☐ Attorney	☐ Banker	☐ Mortgage Banker	☐ Insurer				
	☐ Public Service Company	Other / # of	Years	<u> </u>				
Reference:		Date						
Signatu	re of Applicant:							

# **2023 Pro-Rated AFFILIATE Dues Schedule**

Dues payment covers membership in two separate associations - The Georgia Association and Fayette County Board of REALTORS. A portion of your dues will be forwarded to GAR.



MONTH	Georgia Association of REALTORS (GAR)	Fayette County Board of REALTORS (FCBR)	New Member Application FEE	TOTAL
January	\$ 100.00	\$ 227.00	\$ 25.00	\$ 352.00
February	\$ 91.67	\$ 208.09	\$ 25.00	\$ 324.76
March	\$ 83.33	\$ 189.10	\$ 25.00	\$ 297.43
April	\$ 75.00	\$ 170.27	\$ 25.00	\$ 270.27
Мау	\$ 66.67	\$ 151.36	\$ 25.00	\$ 243.03
June	\$ 58.33	\$ 132.45	\$ 25.00	\$ 215.78
July	\$ 50.00	\$ 113.50	\$ 25.00	\$ 188.50
August	\$ 41.67	\$ 94.67	\$ 25.00	\$ 161.34
September	\$ 33.33	\$ 75.72	\$ 25.00	\$ 134.05
October	\$ 25.00	\$ 56.81	\$ 25.00	\$ 106.81
November	\$ 16.67	\$ 37.90	\$ 25.00	\$ 79.57
December	\$ 8.33	\$ 18.95	\$25.00	\$ 52.28

# AFFILIATES Fill your glass with value - PREALTOR® SORGANIZATION

Did you know that being a REALTOR® Affiliate member provides you with resources, tools and access to your primary target audience? Your REALTOR® Affiliate membership is a small investment with **overflowing rewards**.

- NETWORKING Promoting a product or service? Attend GAR meetings and conventions and get face-to-face with potential clients and business partners from across the state.
- LEGISLATIVE ADVOCACY Laws that impact REALTORS and real estate also impact everyone with whom they do business – closing attorneys, appraisers, inspectors, pest control providers, etc. Our lobbyists are fighting for your business!

"Arrow Exterminators is proud to have been an Affiliate member of the Georgia Association of REALTORS® for well over 13 years. The exposure to the general membership and its leaders has been an invaluable asset to us and our growth to becoming the sixth largest Pest Control Company in the country. But most important are the friends we have met and the relationships we have maintained over the years."

Nancy DeLany, Arrow Exterminators

 MEMBER DISCOUNTS – Affiliate members receive membership discounts as well as discounts on professional development classes offered through GAR. See how you can save on office supplies, insurance, mobile phones and more.

 COMMUNICATIONS – Receive GAR's magazine, Georgia REALTOR®, as well as our monthly e-newsletter, the GAR Bulletin, to stay on top of all things happening at GAR. Plug into GAR's social media networks on Facebook, LinkedIn and Twitter to receive the most current GAR news.

DISASTER RELIEF FUND – All GAR members – not just REALTOR® members – are eligible to collect funds from the GAR Disaster Relief Fund should your home be affected by a natural disaster. In 2009, GAR dispersed over \$39,000.00 to our members who had suffered damage from the floods in September 2009.

Visit <a href="www.garealtor.com/affiliate">www.garealtor.com/affiliate</a>
for more information on benefits
of your Affiliate Membership

"One immense benefit of being an affiliate member is participating in the GAR conventions. It gives us the opportunity to build on existing relationships with our REALTOR® members, but also allows us the forum to present our products and services to prospective customers, so that we may help them better serve their buying and selling clients. To partner with the entity that defines the standards of professionalism only validates Georgia MLS as a company who is working shoulder-to-shoulder with GAR to help advance our industry."





## Affiliate Membership Benefits & Services

Today's real estate industry features many different facets. As such, more individuals than ever are involved in some aspect of a real estate transaction. If you have a vested interest in the industry, we encourage you to become an Affiliate Member with the Fayette County Board of REALTORS\* (FCBR).

FCBR has over 1000 members, representing businesses as diverse as mortgage companies, home inspectors, newspapers, closing attorneys and pest control companies. Many of these individuals join so they can keep up-to -date with the latest real estate information and also to take advantage of networking opportunities with REALTOR\* members. Affiliate members are afforded many of the same benefits of membership that REALTORS\* receive and they can too reap a competitive advantage by belonging to FCBR and GAR.

#### Networking

One of the most rewarding advantages of your Affiliate membership is the opportunity to network with those who'll need the use of your services. Real estate transactions involve many people. You can become well acquainted with many of these individuals and their firms by participating in the programs and activities of FCBR. Your involvement as an Affiliate member will help you expand your contacts in the business community and increase your prospects for business opportunities.

#### Education

Whatever your particular interests in real estate, there are courses and seminars offered by FCBR to help keep you informed of the latest techniques and practices. These programs, often available to members at reduced rates (or even free), can help you stay ahead of your competition. Affiliate members are welcome to take courses too. Or, you may have a specific real-estate related course that you'd like with the members as either a 3-hour CE credit course or a Lunch and Learn. Call the Board office to schedule your class.

#### GAR Legal Lines Library & Helpline\_

This GAR member benefit is free for Georgia REALTORS®. This is video series that features GAR General Counsel Seth Weissman discussing some of the most frequently asked questions that come through GAR Legal Helpline. To utilize the helpline, you will visit the GAR website, login and acknowledge the user agreement and submit your question. Questions are sent to Weissman P.C. which is GAR's general counsel.

#### Marketing Opportunities

Sponsor a class or Virtual Power Hour to teach members about your specialty and how it can help the members in their day-to-day business dealings. Become an annual Partner and receive recognition at all meetings and events. Bronze and Gold Level opportunities available (\$900 or \$1,500). Join a committee and get involved.

#### Partnership Opportunities

By joining our **Partnership Program** for Affiliate members you can receive greater recognition and opportunities for your company to be in the spotlight at a variety of FCBR events all year long. Partners enjoy special perks such as tickets to the annual Spring Awards Dinner and General Membership Meetings and Events. Special status on website and opportunity to be spotlighted at the membership meetings. Partnership also includes either 1 or 2 affiliate memberships, making your investment a wonderful value.

